

Bilateral Relations

NSA JAKE SULLIVAN'S
FIRST VISIT TO
ARGENTINA

G20

WORKING MEETING
WITH DALEEP SINGH
AT THE EMBASSY

Business & Investment

ARGENTINE SEA:
WILD AND
SOUTHERN - FIRST
VIRTUAL FISHING
MISSION IN THE
UNITED STATES

EMBASSY OF ARGENTINA, WASHINGTON, D.C.

ARGENTINA IN FOCUS

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(L. to R.) U.S. National Security Advisor, Jake Sullivan; President Alberto Fernández and Ambassador Jorge Argüello.

NSA JAKE SULLIVAN'S FIRST VISIT TO ARGENTINA

After a series of bilateral meetings and high-level visits that took place in recent months, the U.S. National Security Advisor, Jake Sullivan, paid a visit to Buenos Aires last week.

On Friday, August 6, President Alberto Fernández received Jake Sullivan at his residence in Olivos, to strengthen bilateral relations to discuss priority issues for both countries.

In President Fernández's conversation with Sullivan, different topics of bilateral interest were addressed, such as environmental protection and climate change, review of financial institutions, and fighting the pandemic.

The relevance of strengthening response capacities in the battle against COVID-19, as well as Argentina's potential for the production and



Once again, I share with you the latest edition of our Embassy Newsletter. This edition includes an article on the U.S. National Security Advisor, Jake Sullivan visit to Buenos Aires last week and his meeting with President Alberto Fernández.

In this edition we also include an article on my working meeting with President Biden's Deputy NSA and Sherpa to G7 & G20, Daleep Singh.

Finally, an article on the successful virtual commercial mission of the Argentine fishing industry carried out in the United States.

Jorge Argüello
Ambassador to the United States

THE VISIT WAS ANOTHER MILESTONE IN THE PROCESS OF DIALOGUE AND STRENGTHENING OF TIES AT ALL LEVELS OF THE BILATERAL RELATIONSHIP.

distribution of vaccines were also discussed during their meeting.

The president took the opportunity to hand his guest a letter addressed to President Biden in which he thanked the United States for donating 3.5 million doses of the Moderna vaccine and also conveyed the positive impact this will have on the ongoing Argentine vaccination campaign.

Other topics addressed were the need to promote a new global corporate tax and financial architecture consistent with the challenges and requirements of sustainable, inclusive, and supportive human development.

The Head of State was accompanied by the Minister of Foreign Affairs, International Trade and Worship, Felipe Solá; the Minister of Economy Martín Guzmán; the Strategic Affairs Secretary Gustavo Béliz, the Argentine Ambassador in Washington DC, Jorge Argüello, and Presidential Advisor Cecilia Nicolini.

Sullivan held a meeting at the Government House in the morning with several ministers of the Argentine government. These meetings addressed issues such as the productive, technological, and commercial agenda, electromobility, cooperation agreements in defense matters, the financing for environmental issues agenda, and the knowledge economy agenda to be developed between both countries.

Likewise, Jake Sullivan and his entourage participated in a special meeting of the Economic and Social Council at the San Martín Palace.

During that meeting, representatives from the business sector, trade unions, the productive, academic, and scientific systems, highlighted the challenges and opportunities faced by the health sector, the automotive industry, energy industry, and the knowledge economy, among others.

Along with Foreign Minister Felipe Solá and Secretary Béliz, the Minister of Productive Development, Matías Kulfas; the ambassador to the United States, Jorge Argüello; the president of the National Agency for the Promotion of Research, Fernando Peirano and members of the Economic and Social Council, Hugo Yasky, Marita Carballo, Héctor Daer, Gerardo Martínez and Ricardo Pignanelli also attended the meeting.

Meanwhile, Sullivan was accompanied by the Charge d'Affaires of the United States Embassy, MaryKay Carlson; the Senior Director for the Western Hemisphere of the National Security Council, Juan Sebastián González; the Special Envoy for the Northern Triangle at the State Department, Ricardo Zuñiga; the director for Brazilian and Southern Cone Affairs, Andrew Sanders; the Senior Director of Technology and Homeland Security, Tarun Chhabra; and Sullivan's Senior Advisor, Ariana Berengaut.

The visit was very positive and constructive and represents another milestone in the process of dialogue and strengthening of ties at all levels of the bilateral relationship. ■

WORKING MEETING WITH DALEEP SINGH AT THE EMBASSY

In the run-up to the trip by President Biden's National Security Advisor Jake Sullivan to Buenos Aires, the Deputy National Security Advisor, Daleep Singh, visited us at the Embassy on August 3.

In addition to serving in such an important national security role, Singh was also appointed by President Biden as his Sherpa to the G-7 and G-20.

Although Daleep Singh and Jorge Arguello had already held virtual meetings as well as in-person meetings in Italy, this was the first opportunity in which both Sherpas were able to have an in-person conversation here in Washington.

This meeting allowed them to exchange their views on the challenges for macroeconomic management posed by the pandemic, a

discussion of great interest to us in light of our guest's solid academic training and outstanding professional experience, particularly in the field of monetary policy.

As to the issues on the global agenda, both of them celebrated the progress made on the G7/G20 initiatives that will reinforce the weakest links in the system, both in terms of promoting vaccination on a global scale to address the health crisis, as well as the new allocation of Special Drawing Rights that will provide greater international liquidity and strengthen developing countries' reserves position in particular, as well as the principle of the agreement reached on establishing minimum global taxation for multinational corporations to stop a race to the bottom and broaden the support base for public policies aimed at promoting equal opportunities in all countries.

Ambassador Jorge Argüello and President Biden's National Security Advisor Jake Sullivan



THE MEETING ALLOWED THEM
TO EXCHANGE PERSPECTIVES
ON THE CHALLENGES FOR
MACROECONOMIC
MANAGEMENT POSED BY THE
CONTEXT OF THE PANDEMIC.

■ All the aforementioned initiatives, which strengthen a renewed multilateralism, are largely the result of the leadership of the Biden Administration and have had the active participation and support of the Argentine Republic in different international forums.

The working lunch at the Embassy also allowed us to review bilateral cooperation issues, our common interests in diverse areas, including regional security and trade, as preparatory events for what later resulted in a successful visit to Buenos Aires by Jake Sullivan. ■



ARGENTINE SEA: WILD AND SOUTHERN FIRST VIRTUAL FISHING MISSION IN THE UNITED STATES

The Argentine fishing industry carried out a commercial mission in the United States, sponsored by the Ministry of Foreign Affairs; it was the first one taken virtually, and it spotlighted Argentina's enormous and diverse resources in this important market.

The values of sustainability, environmental stewardship, and ecosystem protection were present as a background in the more than one hundred exchanges between businesspeople from both countries. The wild products of the Argentine Sea were highly valued by the U.S. counterparts for being natural, delicious, fresh, and healthy foods, with the ability to satisfy local consumers on a large scale.

This initiative was unprecedented because it was developed in a digital format and also because it became the first to fully address the U.S. market without regional segmentation.

Organized by the Ministry of Foreign Affairs, the Argentine Embassy in Washington, the Argentine consulates in the United States, and the support of the Federal Fisheries Council, this mission showed the potential that the Argentine Sea provides in unmatched abundance, thanks to its temperate-cold temperatures and the huge extension of its continental shelf.

Added to these natural qualities is a specific policy that sets long-term sustainability as a primary

THE SUCCESS OF THE FIRST MISSION OF THE ARGENTINE FISHING INDUSTRY REFLECTS THE GROWING INTEREST IN WILD PRODUCTS FROM THE ARGENTINE SEA, AS NATURAL FOOD AND IN HARMONY WITH THE ENVIRONMENT.

objective. It seeks to guarantee the future availability of the resource while preserving conditions that make the national fisheries unique. The good practices exercised throughout the entire production chain will allow Argentine seafood to reach its full potential in the increasingly demanding market of the United States.

The label "Argentine Sea, Wild and Southern" is expected to convey the concept of a natural food, in harmony with the environment. In the U.S. market, our products have been increasingly valued for a long time: the first to be unveiled was hake, and this later opened the door to other seafood currently in demand, such as prawns, grouper, and squid. Some of the products began to be appreciated and highlighted on the menu of renowned restaurants, for example, the Patagonian scallop, spider crabs, and black hake.

One of the flagship products of this commercial boost is shrimp. In addition to the volume exported, the "Argentina Red Shrimp" identification was consolidated and is increasingly

recognized by consumers. This prestige among local palates is transferred to other products, forming an increasingly comprehensive demand for our exportable offer.

Due to the pandemic, demand for seafood products in the United States grew by 25 percent. Fish and shellfish became ingredients in recipes and diets that seek healthy proteins.

The trade mission was evaluated positively on both ends of the operations. Exporters highlighted that it allowed them to advance in the relationship with potential and already known clients, especially after the Boston Seafood Fair was suspended due to the pandemic. As to the importers, they mentioned that they had the opportunity to meet relevant suppliers, with a diversified offer, and evaluate important commercial operations.

The growing demand for nutritious and natural products is complemented by the qualities of the national fishing grounds and the industry's promotion policy, which foresees a promising expansion of the fishing sector in the local market, based on the criteria of sustainability and care for the environment. ■

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